

Successful bid price of enterprise ESS system project in Luxembourg 2030

What happened to ESS bid prices in March 2024?

In March 2024, ESS bid prices varied depending on their storage capacity, with an overall downward trajectory evident, particularly in the case of four-hour ESS bids, which hit yet another all-time low. Raw material prices for storage battery are expected to remain stable. At the outset of 2024, battery prices experienced a decline.

What will Europe's capacity market look like in 2030?

By 2030, the report projects that increased FoM deployment, declining EUR/MWh storage costs, and policy advancements--such as the launch of Spain's capacity market--will create new opportunities across Europe. Italy and Poland are set to play key roles in this expansion, with MACSE and capacity market-backed projects driving deployment.

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What is the price gap between ESS and batteries?

In March, the price disparity between ESS and batteries has continued to shrink. The average price of a 280Ah/0.5C storage battery hovered around 0.38 yuan/Wh in March 2024. According to our data, the average winning price for a 2-hour ESS is approximately 0.63 yuan/Wh, resulting in a price gap of around 0.25 yuan/Wh.

Where can I find current business opportunities at ESS?

Current and forthcoming business opportunities at ESS are posted in the Procurement Listings. Completed tenders are published quarterly in the Contract Award Notices. All procurement follows the European Spallation Source ERIC Procurement Rules, which align with the EU treaty principles of transparency, non-discrimination and competition.

How can a company become a supplier to ESS?

This page serves as an overview of the entry points to ESS, providing guidance on how companies can become suppliers to ESS. Companies interested in ESS business opportunities can register a business profile in the ESS Supplier Portal to enable matching of potential suppliers with ongoing procurements.

These strategies help to minimize price risks and secure stable income over the life of the project. By combining these different revenue streams, the profitability of BESS projects can be maximized and long-term financial stability achieved.



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