

# Proposal on new energy storage industry

Is energy storage a new business opportunity?

With the rise of intermittent renewables, energy storage is needed to maintain balance between demand and supply. With a changing role for storage in the energy system, new business opportunities for energy storage will arise and players are preparing to seize these new business opportunities.

Why do energy storage companies need a business model?

Operating energy storage technologies and providing the associated services gives them a unique position in the industry once more. To succeed, however, they need to own, operate and experiment with energy storage assets and design the business models of the future.

What is the implementation plan for the development of new energy storage?

In January 2022, the National Development and Reform Commission and the National Energy Administration jointly issued the Implementation Plan for the Development of New Energy Storage during the 14th Five-Year Plan Period, emphasizing the fundamental role of new energy storage technologies in a new power system.

How much did energy storage enterprises raise in 2022?

From a regional perspective, energy storage enterprises in the top 10 provinces raised a total of RMB 45.3 billion in 2022, accounting for 92% of the national total.

Are energy storage projects ready for a bright future?

In anticipation of a bright future, the first projects with energy storage are being set up. We have analyzed some of these cases and clustered them according to their position in the energy value chain and the type of revenues associated with the business model.

What are the business models for large energy storage systems?

The business models for large energy storage systems like PHS and CAES are changing. Their role is traditionally to support the energy system, where large amounts of baseload capacity cannot deliver enough flexibility to respond to changes in demand during the day.





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