

How do I secure debt for Bess & hybrid projects?

Securing debt for BESS and hybrid projects requires a "bankable" revenue forecast from lenders preferred consultants. Developers need their own flexible modelling tools to optimise project design and achieve more favourable financing terms.

How can Bess obtain contracted revenue?

BESS can obtain contracted revenue through: This means that project modelling software used by developers should be able to incorporate these kinds of commercial structures. It is important to note that the lenders will look closely at the capacity of the off-takers to pay for the contract.

Is Bess a conservative banking case model?

While this is appropriate for conservative banking case modelling, it's not appropriate for understanding upside scenarios because BESS assets often make a significant proportion of their revenue each year from volatile market conditions and a relatively small number of low probability, high impact market events.

What is the gap between merchant Bess & hybrid projects?

As merchant BESS and hybrid projects become increasingly prevalent, the gap between developers using sophisticated modelling platforms and those relying on consultant-only or basic internal models will only widen.

The Investment Analysis in BESS Course is a 21-hour program, distributed over 7 days, during which various aspects of the analysis, financing, and valuation of energy storage projects (Battery Energy Storage Systems, BESS) are ...



# BESS project financing options in Tunisia 2026

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